

FAST TRACK TO RC

TEXAS

| FIRST DAY ACTION ITEM CHECKLIST | | | | |
|---|--|--|--|--|
| Log into your PowerZone and click "Get Certified". Watch the Jump Start Training Video on Team526.biz Email subscribe and friend Team526 on Facebook. Become Your Own First Customer. A Book your Grand Opening Party. Date: Make your Written List and pick 5 people to call now. Collect copies of 5 electricity/gas bills to review. Plan to plug into an Event, Training, BP or Conference call. | | | | |
| ☐ Trigger your Jump Start 1 Bonus in <u>The First 28 Hours.</u> Gather 5 Customer Points (4 if Customers are from TX) Must be done within The First 28 Days. | | | | |

| IMPORTANT PHONE NU | JMBERS | | | | | |
|---|---|------------------|------------|---------------------------|--|--|
| • Customer Care: (877) 282-6248 or (877) 28-AMBIT | | | | Daily Conference Calls | | |
| Customer Fax: | | | | Conference Calls | | |
| Consultant Support: | (877) 302-6248 or (877 | ') 30-AMBIT | Dial: | (712) 775-7031 | | |
| Consultant Fax: | (800) 508-9850 | | Pin: | 968-941-063# | | |
| • Texas TPV: | (866) 942-6248 or (866 | - | Sun: | 10:00am CST 7:00pm CST | | |
| Other States TPV: | (800) 506-3151 Live Op | erator Hours | | 2100рш сол | | |
| VISIT YOUR WEBSITE | | | Become ' | Your Own First Custom | | |
| Landing Page: | n | • | Α | | | |
| Send people here to sign | gn up as your Customers or | Consultants. | | | | |
| LOGIN TO YOUR POWE | RZONE | | GE | T CERTIFIED | | |
| Click the "Consultant I. | ogin" button on your Landin | ng Page | | | | |
| • Consultant ID: | ogiii baccoii oii yodi Landiii | .g . age. | Λ | | | |
| | | | | | | |
| Password: | | | | | | |
| Password: CET TRAINED | | | | | | |
| GET TRAINED | | | | | | |
| • Click "Get Certified" in | your PowerZone and watch: | • | • | _ | | |
| GET TRAINEDClick "Get Certified" inVisit Team526.biz for n | nore Reference Materials, Vi | ideos, Tutorials | • | _ | | |
| GET TRAINEDClick "Get Certified" inVisit Team526.biz for n | • | ideos, Tutorials | • | _ | | |
| GET TRAINED Click "Get Certified" in Visit Team526.biz for n KEEP IT SIMPLE & KNO CODED NAME | nore Reference Materials, Vi | ideos, Tutorials | • | _ | | |
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| • Click "Get Certified" in • Visit Team526.biz for r KEEP IT SIMPLE & KNO CODED NAME SPONSOR RC | nore Reference Materials, Vi | ideos, Tutorials | • | _ | | |
| • Click "Get Certified" in • Visit Team526.biz for r KEEP IT SIMPLE & KNO CODED NAME SPONSOR RC SC | nore Reference Materials, Vi | ideos, Tutorials | • | _ | | |
| • Click "Get Certified" in • Visit Team526.biz for re KEEP IT SIMPLE & KNO CODED NAME SPONSOR RC SC EC NC | nore Reference Materials, Vi | ideos, Tutorials | • | _ | | |
| • Click "Get Certified" in • Visit Team526.biz for re KEEP IT SIMPLE & KNO CODED NAME SPONSOR RC SC EC NC GET PLUGGED IN | PHONE | EMAIL | • | _ | | |
| • Click "Get Certified" in • Visit Team526.biz for re KEEP IT SIMPLE & KNO CODED NAME SPONSOR RC SC EC NC GET PLUGGED IN • Subscribe on Team526 | PHONE PHONE Discovery and Friend Team526 on | EMAIL Facebook. | , Scripts, | and Calls. | | |
| • Click "Get Certified" in • Visit Team526.biz for re KEEP IT SIMPLE & KNO CODED NAME SPONSOR RC SC EC NC GET PLUGGED IN • Subscribe on Team526 • Attend Local Business | Presentations: | EMAIL Facebook. | , Scripts, | and Calls. | | |
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1. WRITTEN LIST

Think of everyone you know and write them down.

- Don't pre-judge or over analyze your list.
- Pick 5 people to call now.

1.

2. ______

3. _____

T. ______

Keep working and building your list daily.

2. INVITATION

Just ask them to take a "LOOK" in 4 easy steps:

- 1. Be Bold. Find the confidence to get this done.
- 2. Be Bright. Compliment your prospect and be excited.
- 3. Be Brief. Hurry up because *two* minutes is *too* long.
- 4. Be Gone. The less you say the more you make!

Ask if they are someone that likes to save money or make money?

- How many people do you know that use electricity or natural gas?
- How many of them would like to pay less or even get it for free?
- How would you like to get paid for referring people to this program?

Collect copies of 5 electricity/gas bills to review.

3. PRESENTATION

- Live Business Presentations
- 1on1's 2on1's
- Team526 Videos
- Corporate Websites
- Success From Home Magazine
- DVD/Dual Disc
- Lunch or Dinner Meetings
- Home Parties



4. ASK FOR A DECISION

- Are you ready to get started?
- What did you see that you liked the best?
- Did that make sense to you or do you have questions?

YOUR FORTUNE
IS IN
YOUR FOLLOW UP

5. VALIDATION

- Have a leader ready to answer questions for your prospect in person or on a 3-Way call.
- Accolades: Success from Home Magazines, Inc. 500, DSA, SMU Cox and J.D. Power & Assoc.
- The top 5 objections: 1)...money; 2)...time; 3)...info; 4)...spouse; 5) Network marketing?

6. SIGN THEM UP

- YES...sign them up as a consultant and let them be their own first customer.
- NO...sign them up as a *customer* and ask them for *referrals*.
- MAYBE...keep them in your funnel and ask them for referrals along with their written list.

7. TRIGGER

- Trigger Jump Start 1 Bonus. Gather 5 Customer Points (4 if from TX) within <u>The First 28 Days.</u>
- Always show the plan. If they don't become a Consultant, ask for the favor to be a Customer.
- Customers can be gathered in the following States: CA, CT, DE, IL, IN, MN, MD, MA, NH, NJ, NY, RI, OH, PA, TX, VA and Washington, D.C. (and also Japan) NOTE: BECOME YOUR OWN 151 CUSTOMER!



THREE WAYS TO EARN

■ IMMEDIATE INCOME

Jump Start 1 Bonus Pays Coded Team: Texas

| Jump Start 1 6 People Paid When New Consultants Trigger within The First 28 Days | Single Bonus 4 TX or 5 ANY Cust Points | Double Bonus 6 TX Cust Points | Triple Bonus Must Meet Requirements | Total Cust. Pts. Required |
|---|---|--|-------------------------------------|--|
| New Consultant | \$100.00 | \$200.00 | \$300.00 | - |
| Sponsor | \$100.00 | \$200.00 | \$300.00 | - |
| Regional Consultant | \$55.00 | \$110.00 | \$165.00 | 5 |
| Senior Consultant | \$80.00 | \$160.00 | \$240.00 | 10 |
| Executive Consultant | \$80.00 | \$160.00 | \$240.00 | 15 |
| National Consultant | \$25.00 | \$50.00 | \$75.00 | 20 |
| Total | \$440.00 | \$880.00 | \$1320.00 | |

Promote & Earn More: Texas



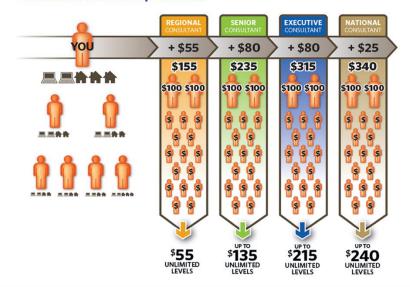
\$100 \$100 \$100

2 LEADERSHIP INCOME

Customer Residual Bonuses: Texas

| TEXAS | | | |
|----------------------|-----------------|------------------|--|
| Leadership Level | Bonus per level | Total Bonus Paid | |
| Regional Consultant | \$0.25 | \$0.25 | |
| Senior Consultant | \$0.50 | \$0.75 | |
| Executive Consultant | \$0.75 | \$1.50 | |
| National Consultant | \$0.50 | \$2.00 | |
| Total | \$2.00 | | |

Consultant Leadership Bonuses



3 RESIDUAL INCOME

Residential & Small Commercial Band Chart: Texas

| TE | XAS | | | | | | |
|--------|-----------|-------------|--------------------|-------------|---------|------------------------|--|
| Levels | Band 1 | Band 2 | Band 3 Band 4 Band | | Band 5 | | |
| kWh/mo | 500-2,500 | 2,501-4,000 | 4,001-6,000 | 6,001-8,000 | 8,001+ | Cust. Pts. Required | |
| You | \$0.05 | \$0.10 | \$0.30 | \$0.50 | \$0.75 | 4 | |
| 1 | \$0.10 | \$0.20 | \$0.40 | \$1.00 | \$2.00 | 4 | |
| 2 | \$0.20 | \$0.40 | \$0.80 | \$1.50 | \$3.00 | 4 | |
| 3 | \$0.40 | \$0.80 | \$1.50 | \$2.00 | \$4.00 | 4 | |
| 4 | \$0.75 | \$1.00 | \$2.00 | \$3.00 | \$5.00 | 10 | |
| 5 | \$1.00 | \$1.50 | \$3.00 | \$4.00 | \$6.00 | 15 | |
| 6 | \$1.50 | \$2.50 | \$4.00 | \$5.00 | \$7.00 | 20 | |
| 7 | \$2.00 | \$3.50 | \$5.00 | \$7.00 | \$10.00 | 20 | |

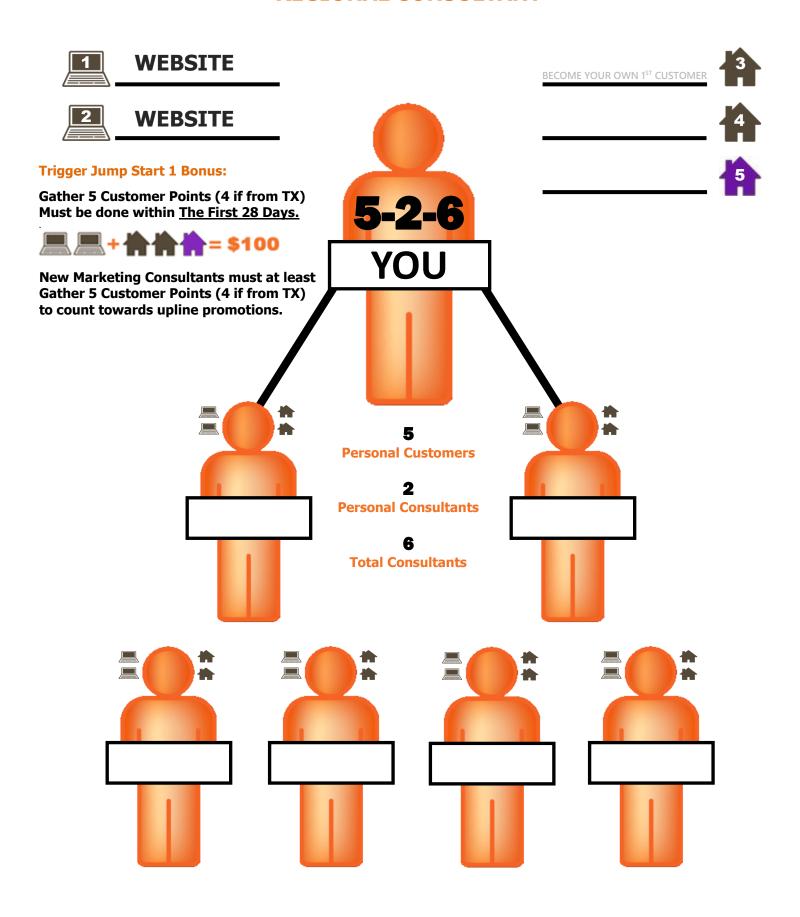
7-Level Payout: Texas

if each MC gathers 2 Customers

| Levels | MCs | Customers | Band 1 | Monthly |
|--------|-------|-----------|--------|----------|
| You | 0 | 20 | \$.05 | \$1 |
| 1 | 3 | 6 | \$.10 | \$.60 |
| 2 | 9 | 18 | \$.20 | \$4 |
| 3 | 27 | 54 | \$.40 | \$22 |
| 4 | 81 | 162 | \$.75 | \$122 |
| 5 | 243 | 486 | \$1.00 | \$486 |
| 6 | 729 | 1,458 | \$1.50 | \$2,187 |
| 7 | 2,187 | 4,374 | \$2.00 | \$8,748 |
| Total | 3,279 | 6,578 | | \$11,571 |

FAST TRACK TO RC BY COMPLETING 5-2-6 WITHIN 30 DAYS OF STARTING

REGIONAL CONSULTANT



FAMILY FRIENDS PICK PEOPLE TO CALL NOW **ACQUAINTANCES PROFESSIONALS**