
28 DAYS OF SUCCESS

As you move through your first 28 days, use this journal to keep track of all your activities, successes and questions. And congratulations on completing the first month of your new business.

Your PowerZone account is an indispensable business tool. Take the time to familiarize yourself with everything it offers, and be sure to read the Policies and Procedures in the Consultant Tools section under the Business Tools tab.

DAY 1

Notes:

[illegible]

"You don't have to get it perfect; you just need to get it started." – Joe Schoeder, Network Marketer and Trainer

DAY 2

Notes:

[illegible]

DAY 3

You now own your own business. If you haven't done so yet, go to the Ambit Store in PowerZone and order your business cards.

Notes:

DAY 4

To help visualize your future, create a vision board. Paste images of what you want to achieve, the car you want to drive, the place you want to live and any other motivational photos.

Notes:

Your list only works if you work your list.
Contact each name and invite them to take a look
at the Opportunity.

DAY 5

Notes:

Invite others to a local Business Presentation,
and offer to pick them up at their homes.

DAY 6

Notes:

DAY 7

Watch all the training videos in your kit or on the Ambit University section of PowerZone. Then watch them again.

Notes:

DAY 8

Read your copy of *Success from Home* magazine and choose someone from your list to give it to. Then order more copies from the Ambit Store in PowerZone.

Notes:

"Home-based businesses are one of the fastest-growing segments in our economy. That trend will only continue as the age of the corporation, which began barely a century ago, now gives way to the age of the entrepreneur." – Paul Zane Pilzer, Author and Nobel Prize Winning Economist

DAY 9

Notes:

Check your cell phone, email and Facebook account to find more names for your list.

DAY 10

Notes:

DAY 11

Take an old friend to lunch and tell him/her what you're up to.

Notes:

DAY 12

Practice makes perfect.
Rehearse what you plan to say to a prospect.

Notes:

Call ten people on your list today.

DAY 13

Notes:

"I suppose leadership at one time meant muscles, but today it means getting along with people."

- Mahatma Gandhi

DAY 14

Notes:

DAY 15

Ask someone with whom you regularly conduct business (dry cleaner, pool cleaner, etc.) to return the favor and become your Customer.

Notes:

DAY 16

If a prospect is not interested, ask for referrals.

Notes:

Today is the day. Make that call you've been procrastinating.

DAY 17

Notes:

Send thank you notes to your Customers.

DAY 18

Notes:

DAY 19

Are there others you didn't put on your list because you were sure they wouldn't be interested in the Opportunity? Give them a call anyway.

Notes:

DAY 20

Smile! This is a people business, and people prefer to be around those who are happy.

Notes:

Don't confuse the Invitation with the Presentation.
Let Ambit's proven Presentation Tools do the work
for you.

Notes:

Make sure you have all the Customers to qualify for
your Jump Start Bonus. You must have your Customer
points within your first 28 days.

Notes:

DAY 23

"You can have anything you want in life if you help enough other people get what they want."

– Zig Ziglar, Author and Entrepreneur

Notes:

DAY 24

Don't let the word "no" discourage you. Every "no" you get puts you one step closer to a "yes!"

Notes:

Do you have a prospect that wants more information?
Set up a three-way call with your upline leader.

DAY 25

Notes:

When you sponsor new Consultants, work with them
right away to develop their list of prospects.

DAY 26

Notes:

DAY 27

You can purchase additional kits in the Ambit Store to hand to new Consultants right away. Then when they sign up, they can have their kit shipped to you as a replacement.

Notes:

DAY 28

"Never sacrifice integrity for growth."
- Jere Thompson, Jr. ,
Co-Founder and CEO of Ambit Energy

Notes:

LIST YOUR PROSPECTS

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